

## Why You Need to Protect Your SaaS Applications



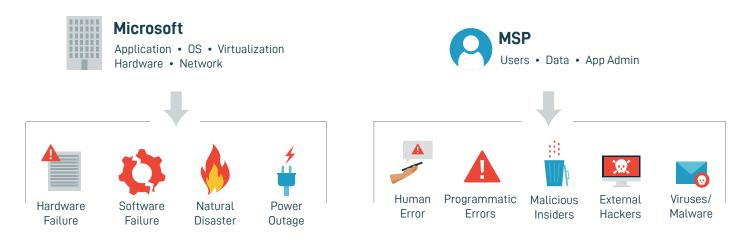
## By 2022, 70% of Organizations

will have suffered a business disruption due to unrecoverable data loss in a SaaS application.

Source: Gartner 2019 "Assuming SaaS Applications Don't Require Backup is Dangerous"

## **Cloud Data Protection: A Shared Responsibility**

The message is simple - Microsoft is responsible for their cloud, end users and their MSPs are responsible for what's in it.



## SaaS Vendors Do Not Protect User Data

Microsoft states in their SLA: "Microsoft is not liable for data loss due to application outages. Microsoft is also not liable for data loss due to deprovisioned user accounts. We recommend that you regularly backup your Content and Data that you store on the services or store using Third-Party Apps and Services."

Source: Microsoft SLA: https://www.microsoft.com/en-us/servicesagreement

